

AGENDA REGULAR MEETING GOVERNING BOARD

1:00 P.M. September 5, 2024

Ed Tech JPA will hold a Board meeting on September 5, 2024, at 1:00 PM at the Irvine Unified School District Office: 5050 Barranca Parkway, Irvine, CA 92604, Fullerton School District Office: 1401 W. Valencia Drive, Fullerton, CA 92883, Capistrano Unified School District Office: 33122 Valle Road, San Juan Capistrano, CA 92675, Clovis Unified School District Office: 1450 Herndon Avenue, Clovis, CA 93611, El Dorado County Office of Education Office: 6767 Green Valley Road, Placerville, CA 95667, San Juan Unified School District Office: 3738 Walnut Avenue, Carmichael, CA 95608, San Ramon Valley Unified School District Office: 3280 Crow Canyon Road, San Ramon, CA 94526.

Board agendas may be viewed at https://edtechjpa.org/department/board-meetings.

The meetings of the Board at which official action is taken shall be public meetings, and no person shall be excluded therefrom.

The agenda will be published at least 72 hours prior to the meeting. Supporting documentation will be provided at the meeting or emailed electronically to members prior to the meeting as it becomes available.

President Brianne Ford
Vice-President Jeremy Davis
Secretary David Seabury
Treasurer Susan Rutledge

Board of Directors Founding Members

Irvine Unified Founding Member Brianne Ford/alternate Michelle Bennett Capistrano Unified Sean Rozell/alternate Stephanie Avera Founding Member Clovis Unified Founding Member Susan Rutledge/alternate Michael Johnston Fullerton Founding Member Jeremy Davis/alternate Mike McAdam El Dorado County of Education Founding Member David Seabury/alternate Wendy Frederickson San Juan Unified Founding Member Peter Skibitzki/alternate Laura Fry San Ramon Valley Unified Founding Member Kelly Hilton/alternate Stella Kemp

Agenda

- 1. Determination of a quorum and call to order roll call
- 2. Approve the Minutes of the previous regular meeting
- 3. Public Comment

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2. Each topic or item is limited to 30 minutes; each speaker is limited to 3 minutes.

4. Approval of the Agenda



- 5. Board Member and Staff Reports
- 6. Treasurer Report

Susan Rutledge will provide an update to the board.

- 7. Standing Reports
 - 7.a. Membership
 - 7.b. Communications
 - **7.c.** Procurement
 - 7.d. Goals and Objectives

8. Consent Agenda

All matters of the Consent Agenda are considered to be routine and will be enacted by the Board in one motion, without prior discussion. At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion.

 $\label{lem:commendation:approve} \mbox{ Recommendation: Approve all items on the Consent Agenda.}$

Motion:

9. Items Removed from Consent Agenda

9.a.

10. Items of Business (Action)

10.a. Approve Unaudited Actuals SACS Report

Background information: The unaudited actuals SACS report was prepared in accordance with California Education Code Section 41010 and will be provided for review and approval.

Recommendation: Approve the unaudited actuals SACS report as presented, pursuant to California Education Code Section 42100.

Motion:

10.b. Approve Annual Evaluation Report.

Background Information: An annual evaluation report of the effectiveness of programs and services shall be presented, pursuant to the Education Technology Joint Powers Authority Bylaws

Recommendation: Approve the Annual Evaluation Report for 2023-24 as presented.

Motion:

10.c. Approve Annual Plan.

Background Information: An annual plan which describes objectives and procedures to be implemented in assisting with the resolution of the needs of Ed Tech JPA's membership and which identifies the programs and services which are suggested by the JPA for implementation during the following year and contains components of long-range planning determined by the JPA shall be presented, pursuant to the Education Technology Joint Powers Authority Bylaws.

Recommendation: Approve the Annual Plan for 2024-25 as presented.



10.d. Approve Issuance of Technology Equipment: iOS, macOS and iPadOS Bid Background Information: Irvine USD and Fullerton SD have volunteered to run an Invitation to Bid (Bid) for: Technology Equipment: iOS, macOS and iPadOS.

Recommendation: Approve Resolution No. 24-25-01 authorizing issuance of the Bid with the administrative fee as approved at the April 27, 2023 board meeting. **Motion:**

10.e. Approve Issuance of Media Asset Management Systems RFP

Background Information: Irvine USD has volunteered to run a Request for Proposals (RFP) for: Media Asset Management Systems.

Recommendation: Approve Resolution No. 24-25-02 authorizing issuance of the RFP with scoring criteria as presented and the administrative fee as approved at the April 27, 2023 board meeting. **Motion:**

11. Items for Discussion

None

Closing Items

12. Adjournment

Future Meetings October 24, 2024



Consent Agenda REGULAR MEETING GOVERNING BOARD

1:00 P.M. September 5, 2024

1. Ratify Approval of New Associate Members

Background Information: The following organizations have applied for associate membership and, pursuant to Ed Tech JPA's Associate Member Operating Procedures, were granted provisional approval:

- Ackerman Charter School District
- Modesto City Schools
- Palm Springs Unified School District
- Santa Monica-Malibu Unified School District
- Ventura Unified School District
- Walnut Valley Unified School District

The Board must formally ratify the approval of their membership.

Recommendation: Ratify associate membership for the organizations listed.

*Ratify

2. Approve Check Register.

Background Information: A Check Register is presented to the Board listing checks which have been issued in accordance with established purchasing procedures of Ed Tech JPA. These checks are presented to the Board for ratification in accordance with the applicable provisions of the Education and Government Code Statutes of the State of California. A copy of the full report is attached.

Recommendation: Ratify issuance of checks as listed.

*Ratify

3. Approve Amendment to Agreement and Pricing to the Catapult Agreement.

Background Information: Ed Tech JPA awarded RFP No. 20/21-02 Web Design & Hosting to Diverse Network Associates, Inc. dba CatapultK12 (Catapult) at the March 25, 20213 board meeting. On March 28, 2024 the board approved an amendment to the Master Agreement and pricing to add products introduced to the market that are either a direct replacement or are substantially equivalent to original products listed in the RFP, proposal, the Master Agreement and/or any Purchase Agreements or Added Products are enriched capabilities, new modules, technology advancements, and/or service categories within the solution that Catapult did not have at the time the proposal was submitted. The approved pricing did not include required minimum purchase information.

Recommendation: Approve an amendment to the existing agreement to include minimum purchase information and update pricing with Catapult.

*Ratify



List of Attachments Board Meeting September 5, 2024

Item No.	Page No.	Description
1	6	June 27, 2024 Board Meeting Minutes
2	11	Goals Progress Sheet
3	12	Annual Evaluation Report
4	17	Annual Plan
5	20	Member Survey results
6	26	Planned Procurements
7	28	Resolution No. 24-25-01: Technology Devices and Peripherals:iOS, macOS and iPadOS Bid
8	30	Resolution No. 24-25-02 Media Asset Management Systems RFP
9	31	Legal Budget and Plan
10	34	Check Register
11	35	SACS Report

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY

Minutes

REGULAR MEETING OF THE GOVERNING BOARD

June 27, 2024 1:00 P.M.

Irvine Unified School District Office: 5050 Barranca Parkway, Irvine, CA 92604, Fullerton School District Office: 1401 W. Valencia Drive, Fullerton, CA 92883, Capistrano Unified School District Office: 33122 Valle Road, San Juan Capistrano, CA 92675, Clovis Unified School District Office: 1450 Herndon Avenue, Clovis, CA 93611, El Dorado County Office of Education Office: 6767 Green Valley Road, Placerville, CA 95667, San Juan Unified School District Office: 3738 Walnut Avenue, Carmichael, CA 95608, San Ramon Valley Unified School District Office: 3280 Crow Canyon Road, San Ramon, CA 94526

1. CALL TO ORDER AND ROLL CALL

Minutes:

Brianne Ford called the meeting to order at 1:06 PM.

Present:

Brianne Ford with Irvine Unified School District Sean Rozell with Capistrano Unified School District Susan Rutledge with Clovis Unified School District Jeremy Davis with Fullerton School District David Seabury with El Dorado County of Education

2. APPROVAL OF MINUTES

Motion Passed: Approve the Minutes from the May 30, 2024 Regular Board Meeting.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

3. PUBLIC COMMENT

Anyone may address the Board on any item that is within the Board's subject matter jurisdiction. However, the Board may not take action on any item not on this agenda except as authorized by Government Code section 54954.2.

4. APPROVAL OF AGENDA

Motion Passed: Adopt Agenda, as presented.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis

Aye David Seabury

5. ACCEPTANCE OF BOARD MEMBER AND STAFF REPORTS

Minutes: Board members shared their district/counties' situations related to administrative matters.

6. ACCEPTANCE OF TREASURER REPORT

Minutes: none

7. ACCEPTANCE OF STANDING REPORTS

7.a. Membership

Minutes: Membership was discussed.

7.b. Communications

Minutes: The recent newsletter, annual survey, upcoming CITE conference presentation and vendor booth, and possible presentations with CalSPRA and the Small School District Association were discussed.

7.c. Procurement

Minutes: Current and Future RFPs were discussed.

7.d. Goals and Objectives

Minutes: The Annual Goals Progress Report and budget projections were reviewed. The annual review will occur in September.

8. ACCEPTANCE OF CONSENT AGENDA

8.a. At this time an item may be removed from the consent calendar by the Board, staff, or community for discussion. Approve all items on the Consent Agenda.

Motion Passed: Approve all items on the Consent Agenda.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

9. ITEMS REMOVED FROM CONSENT AGENDA

9.a. Items Removed from Consent Agenda: None.

10. ITEMS OF BUSINESS (ACTION)

10.a. Approve 2024-25 Budget

Motion Passed: Approve 2024-25 Budget as presented.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

10.b. Election of Officers.

Motion Passed: Appoint the following officers to two year terms:

President: Brianne Ford Vice President: Jeremy Davis Secretary: David Seabury

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

10.c. Vote for Secondary Designee for El Dorado County Office of Education

Motion Passed: Elect Wendy Frederickson as secondary designee for El Dorado County Office of Education.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

10.d. Approve Issuance of Associated Student Body Solution RFP

Motion Passed: Approve Resolution No. 23-24-47 authorizing issuance of the RFP with scoring criteria as presented and the administrative fee as approved at the April 27, 2023 board meeting.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

10.e. Approve Issuance of Online Procurement/Bid Software RFP

Motion Passed: Approve Resolution No. 23-24-48 authorizing issuance of the RFP with scoring criteria as presented and the administrative fee as approved at the April 27, 2023 board meeting.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

10.f. Approve Issuance of College and Career Planning Platform RFP

Motion Passed: Approve Resolution No. 23-24-49 authorizing issuance of the RFP with scoring criteria as presented and the administrative fee as approved at the April 27, 2023 board meeting.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

11. ITEMS FOR DISCUSSION

11.a. Annual Review of Procurement, Administrative, and Financial Host Agency duties, Operating Procedures, and fees

Minutes: The Procurement, Administrative, and Financial Host Agency duties, Operating Procedures, and fees were discussed. No changes were proposed.

11.b. Discuss July board meeting

Minutes: The board discussed keeping the July board meeting on the schedule. The board meeting has been canceled and the next board meeting will be held on September 5, 2024.

11.c. Administrative Fee Structure

Minutes: The board discussed The Admin Fee in relation to strategic partnerships, resellers, and hardware. The board noted several factors that may warrant further negotiations of the administrative fee, including partnerships with Statewide organizations, existing piggybackable agreements and comparable administrative fees, the unique nature of reseller and distributor agreements, and vendor resources dedicated toward marketing and administering consortium contracts. The board also discussed strategies for supporting continued relationships with vendor partners.

11.d. Possible Apple Procurement

Minutes: The board discussed requests from member agencies to issue a procurement that would include Apple products due to the absence of an existing purchasing vehicle. Equivalent products, the Admin Fee, and number of anticipated respondents were discussed in relation to a possible Apple product procurement. Ed Tech JPA will connect with legal counsel for legal considerations.

12. ADJOURNMENT

Motion Passed: Adjourn the meeting at 2:04 pm.

Passed with a motion by Jeremy Davis and a second by Sean Rozell.

Aye Brianne Ford
Aye Sean Rozell
Aye Susan Rutledge
Aye Jeremy Davis
Aye David Seabury

Future Meetings September 5, 2024



2024-25 ANNUAL GOALS PROGRESS REPORT

September 2024

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

CURRENT POSITION

June 30, 2024	August 19, 2024	Goal for June 2025			
177 Members	180 Members	200 Members			
2,472,377 Students	2,501,373 Students				
4 Total Completed Procurements	0 Completed Procurements	4 Completed Procurements 2024-25			
2023-24	2024-25				
79 Available Contracts	86 Available Contracts				
\$337,346.47 Admin Fee Revenue	\$0 Admin Fee Revenue 2024-25	\$350,000 Admin Fee Revenue 2024-25			
2023-24					



ANNUAL EVALUATION REPORT

2023-24

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

OVERVIEW

Ed Tech JPA experienced another year of significant growth. Our team was able to execute an ambitious procurement calendar and exceed annual goals for both membership and revenue.

Membership: Ed Tech JPA added twenty four (24) new associate members and expanded to a total of thirty-eight (38) counties in California. At the conclusion of the fiscal year, Ed Tech JPA included 177 members representing over 2 million students.

Procurement: Ed Tech JPA continues to offer value to members and vendor partners by authoring and administering competitive procurements. As Ed Tech JPA completes its fifth year, our procurement team has focused on ensuring successor agreements are in place for early JPA contracts and issuing new, high-need procurements for our members. The JPA completed four procurements in the 2023-24 year including the much anticipated Security and IT Administration RFP.

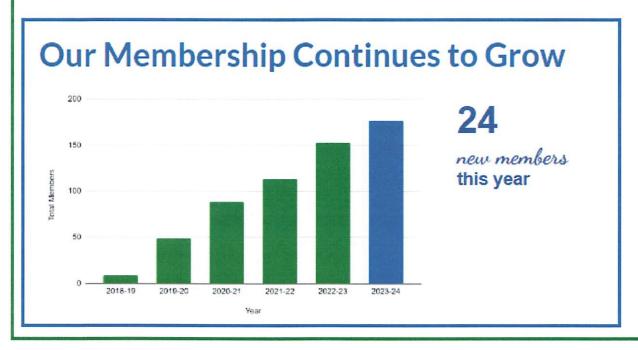
Outreach: Ed Tech JPA conducted presentations and exhibited at statewide technology and business conferences. Board Members and staff also attended regional job-alike meetings, Vendor Partner demonstrations and other events to promote Ed Tech JPA offerings.

Financial Capacity: Ed Tech JPA earned nearly \$340,000 in administrative fee revenue in 2023-24. The administrative fee revenue this year far exceeded Ed Tech JPA's goal of \$250,000. The revenue raised by the Ed Tech JPA was more than sufficient to cover the organizations' annual costs. The organization remains in a strong financial position.

JULY 2023	2023-24 ANNUAL GOALS	JUNE 2024
153 Members 2,054,995 Million Students	170 Members	177 Members 2,472,377 Million Students
21 Completed Procurements 65 Available Contracts	25 Completed Procurements	25 Completed Procurements 85 Available Contracts
\$191K Admin Fee Revenue (Prior Year)	\$250K Admin Fee Revenue	\$337KAdmin Fee Revenue
63 Members Leveraging Agreements (2022-23)	70 Members Leveraging Agreements (2023-24)	106 Members Leveraging Agreements (2023-24)
33 Vendors with Sales (cumulative)	35 Vendors with Sales (cumulative)	33 Vendors with Sales (cumulative)

MEMBERSHIP

Within the past year Ed Tech JPA has added twenty four (24) associate members and increased the students represented by Ed Tech JPA members by over 417,000. Ed Tech JPA's membership growth exceeded the annual goal for 2023-24 (goal: 170, actual: 177) and the increase in number of students represented was substantial (increased from just over 2 million to almost 2.5 million). Ed Tech JPA continued to focus on growing membership by partnering with K-12 professional organizations, including the California Association of School Business Officials (CASBO) and California Information Technology in Education (CITE). Each year, the organization sees a surge in membership interest resulting from exhibiting at these organizations' annual conferences.



PROCUREMENT

Ed Tech JPA's primary focus is streamlining procurement for other public agencies. In 2023-24, Ed Tech JPA worked to (1) provide continuity for members and vendor partners with existing Ed Tech JPA agreements, and (2) create a procurement vehicle for high-need security and IT administration solutions.

Several of Ed Tech JPA's original consortium contracts are nearing the end of their five-year agreement terms. Members and Vendor Partners depend on these agreements to provide technology solutions to teachers, students and families. Ed Tech JPA spent much of this year administering new Requests for Proposals (RFPs) to reevaluate available solutions and establish successor contracts for the expiring agreements. These "reissued" RFPs included solicitations for learning management, nutrition, assessment and analytics, and electronic document routing solutions. Ed Tech JPA also drafted, issued and awarded an extensive Security and IT Administration RFP. This RFP was designed to procure a wide variety of security products and services. This RFP was a collaborative effort with a large number of public agencies, including JPA Member and Multi-State Information Sharing and Analysis Center (MS-ISAC) representatives.

Forty-two (42) vendors were awarded as a result of these RFPs. Many of the contracts have been finalized and are already available to members. Ed Tech JPA staff are negotiating the remaining agreements.

2023-24 Procurement Summary									
Procurement	Awarded Vendors	Procurement Type							
Learning Management Solutions*	6	Reissue							
Nutrition Management System	6	Reissue							
Assessment and Analytics Platforms	9	Reissue							
Electronic Document Routing Solution	3	Reissue							
Security and IT Administration	18	New							

^{*}Issued 2022-23, Awarded 2023-24

Ed Tech JPA prioritizes procurements based on members needs For 2024-25, those priorities include reissuing RFPs to support continuous access to services that were made available by our early procurements. To that end, new Student Information Systems, Media Repository Solutions, and Identity Management Solutions RFPs are planned for the 2024-25 fiscal year. Ed Tech JPA anticipates all three (3) RFPs will be awarded in the 2024-25 year. Additional high-need procurements may be added if organizational capacity allows.

Over the past five and half years the JPA has completed twenty-five (25) procurements and has completed agreements currently available with eighty-five (85) awarded vendors. During the 2023-24 year agreements were finalized with 24 vendors (72 new agreements), extensions were finalized with 35 vendors, and new DPAs were completed for 13 vendors (120 total agreements). This is a substantial increase from the 2022-23 year with 6 new vendors (18 agreements) and extensions/amendments for 28 vendors (46 total agreements).

OUTREACH

Ed Tech JPA Board Members and representatives presented and exhibited at the CITE and CASBO Annual Conferences. The team has also presented at various regional events, including County Office business and IT meetings. Board Members have been working directly with new Vendor Partners to communicate the value of the Ed Tech JPA and build understanding of the purchasing process with Vendor sales teams.

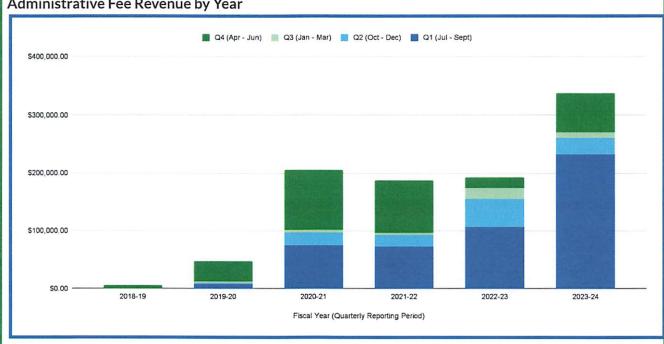
Ed Tech JPA has increased ongoing outreach to members, through Monthly Updates in addition to the Quarterly Newsletters and an Annual Survey. In the Annual Survey, sixteen (16) members provided feedback to contribute to Ed Tech JPA's 2024-25 Annual Goals. Members responding to the survey highly rated the value and service of Ed Tech JPA and our team.

In 2023-24, Ed Tech JPA formalized its partnership with CITE with an agreement that includes participation in the annual conference and other opportunities for increasing awareness of Ed Tech JPA benefits.

FINANCIAL CAPACITY

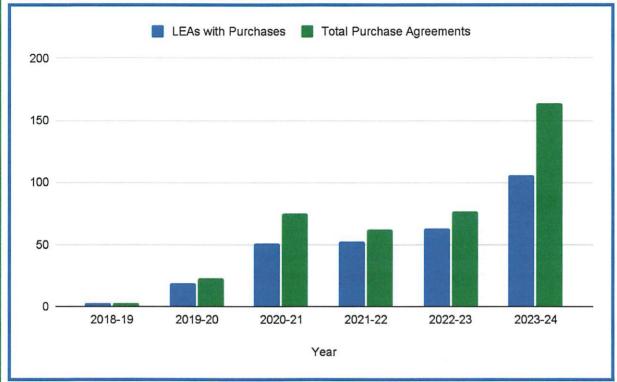
Revenue: Ed Tech JPA earned nearly \$340,000 in Administrative Fee revenue in 2023-24. The revenue exceeded our goal of \$250,000 and represents an approximately 75% increase over our prior-year revenues. Ed Tech JPA's continued growth has been driven by the number of members making purchases and the availability of additional high-need products through JPA procurements.

Administrative Fee Revenue by Year



Resiliency: Ed Tech JPA has continued its focus on diversifying sources of income across Vendor Partners and procurements. More members leveraged agreements in 2023-24 than in prior years (106 in 2023-24, 63 in 2022-23). Thirty-eight (38) of those members purchased more than one product during the year.

Ed Tech JPA Members Leveraging Agreements



Costs: Ed Tech JPA's largest cost continues to be legal fees associated with procurement and contract negotiations. Projected legal fees for 2023-24 were \$50,000; however, less than \$32,000 in legal fees were incurred. Continued refinement of agreement templates, acceptable amendment language, and setting limits to negotiations help the Ed Tech JPA minimize overhead. Ed Tech JPA revenue exceeded our expenses in 2023-24, allowing the organization to maintain a healthy reserve, pay down deferred legal expenses, and increase investments in outreach and support for JPA Members and Partners.



ANNUAL PLAN

2024-25

The Education Technology Joint Powers Authority (Ed Tech JPA) aims to streamline procurement, provide competitive pricing, and secure favorable technology contracts for educational agencies and other eligible entities.

CURRENT POSITION

Ed Tech JPA continued to experience growth in Membership and contract use in 2023-24. Ed Tech JPA earned nearly \$340,000 in Administrative Fee revenue in 2023-24. This represents an approximately 75% increase over our prior-year revenues. Ed Tech JPA is in a healthy financial position and plans to continue focus on member outreach and sustainability in 2024-25.

2023-24:

177 Members

2.5 Million Students

25 Completed Procurements

79 Available Contracts

\$337,346 Admin Fee Revenue

106 Members Leveraging Agreements (23-24)

33 Vendors with Sales (cumulative)

GOALS

MEMBERSHIP	OUTREACH						
Grow the Ed Tech JPA Membership to include two hundred (200) agencies.	Increase awareness of the Ed Tech JPA with eligible entities, focusing on geographic regions without representation. Increase awareness of available contracts and JPA benefits with existing members. Increase engagement with vendor partners with existing contracts. SUSTAINABILITY						
PROCUREMENT							
Complete three (4) new requests for proposals based on member needs and negotiate associated contracts.	Generate \$350,000 in Administrative Fee revenue. Complete repayment of Ed Tech JPA startup legal costs to reduce ongoing expenses.						

STRATEGIES

1. Procurement

- a. Complete contract negotiations for completed requests for proposals (RFPs).
- b. Adapt procurement and agreement language to accommodate reseller, distributor and manufacturer relationships.
- c. Issue four (4) RFPs during the 2024-25 year.
- d. Focus on re-issuing expiring procurements in accordance with Ed Code § 17596

2. Membership

- a. Conduct targeted outreach to counties/regions without members or where membership is minimal.
- b. Conduct targeted outreach to current members not yet leveraging JPA contracts to gather feedback and increase awareness of available products.

3. Communications/Outreach

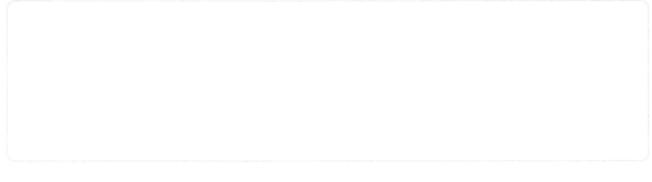
- a. Continue successful engagement strategies at essential conferences (CASBO, CITE).
- b. Work through professional communities and with Vendor Partners to establish JPA Agreements as a preferred procurement vehicle.

4. Enhanced Partnerships

- a. Partner with vendors to build awareness of their Ed Tech JPA agreements and available products.
- b. Explore opportunities for increased partnership with CITE to increase membership and utilization of agreements.

5. Organizational Capacity

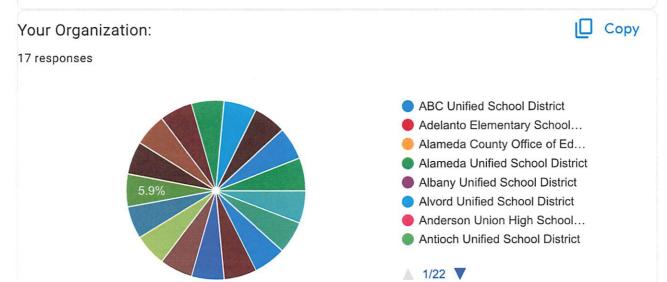
- a. Continue to diversify Administrative Fee revenue across members, vendors, and procurements.
- b. Reduce ongoing expenditures by completing the payoff of deferred legal expenses incurred during the Ed Tech JPA's formation.



Ed Tech JPA Member Survey

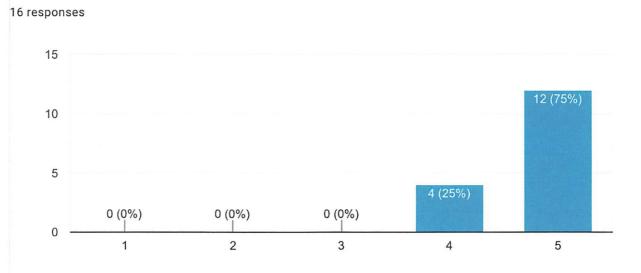
17 responses

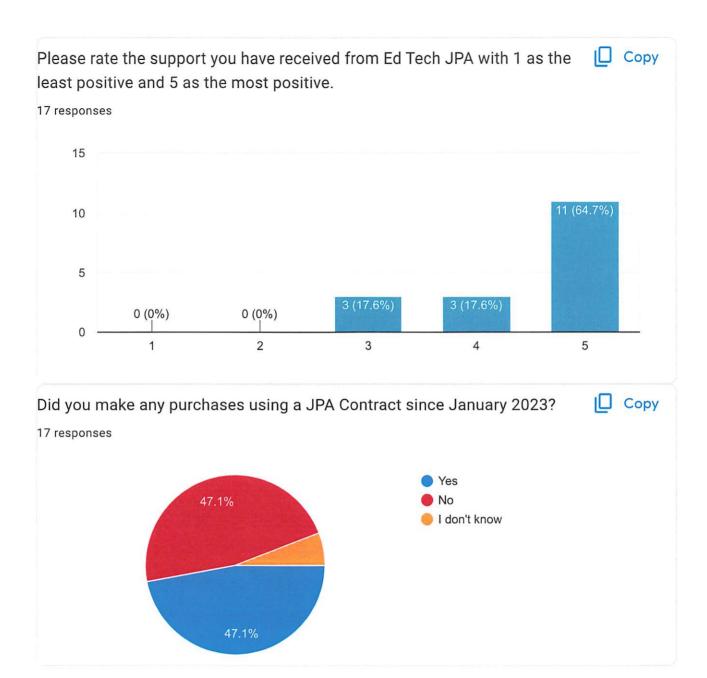
Publish analytics



Please rate your overall experience with Ed Tech JPA with 1 as the least positive and 5 as the most positive.





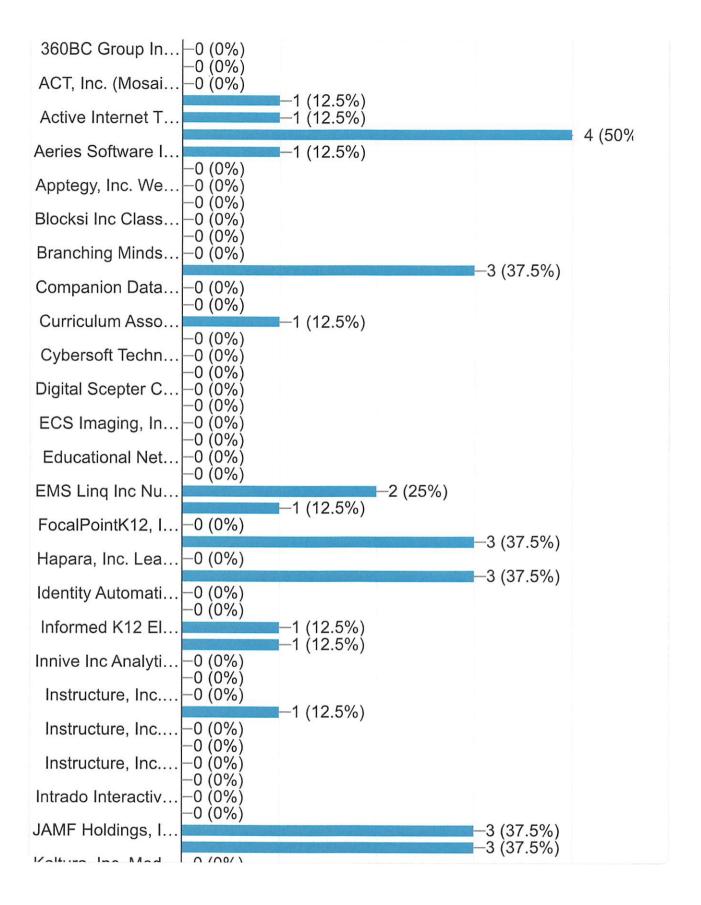


Ed Tech JPA Purchases

Please select which products you have purchased or renewed since January 2023 (include only purchases utilizing the JPA contracts).



8 responses



Comments and Ouestions

5 responses

Everything has been really good through this process

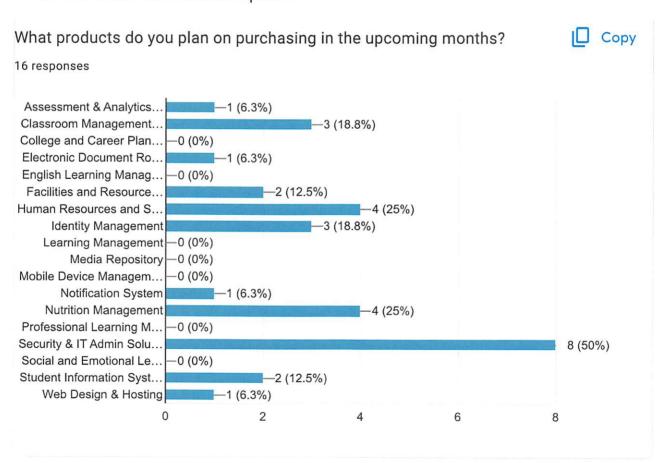
Positive. ClassLink was very supportive in the procurement process using the EdTech JPA.

the JPA is a fantastic service. It has helped us as we change CBO and each of their ways of seeing purchasing and requiring various processes. We are on our 5 CBO in 10 years. The JPA has helped us paddle those waters.

We are planning on entering into at least one other JPA agreement, maybe two, in the next few months. The ease and speed of being able to get a good contract with competitive pricing is awesome.

Very easy to use. Contracts already vetted.

Ed Tech JPA Procurement Requests



What procurements would you like Ed Tech JPA to run in the future?

9 responses

Nothing comes to mind right now

Not sure... maybe UCaaS, physical safety systems

contract management

After school program software, given how much programming has increased with ELOP funding. Our after school program coordinator is vetting 6crickets, but I don't know enough about the competitors/nor have the time to truly vet food options.

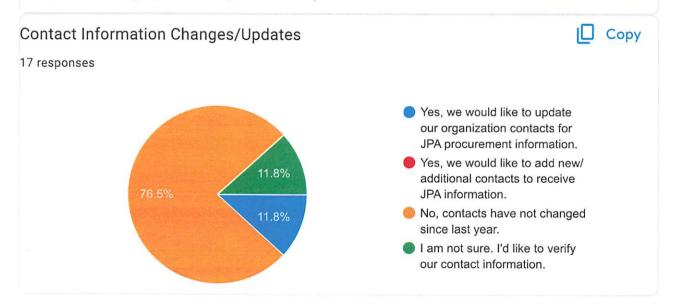
Frontline Systems (Central, Student Analytics, Analytics, Inventory, help Desk, etc)

Commercial kitchen equipment, food service trucks, custodial supplies

Just keeping the current ones current would be amazing as a start. Also, as new mandates come down such as the one for availability of dyslexia screeners, that would be helpful. I'd also love to see some hardware get on there like access points, chromebooks, security cameras, perhaps even burglar alarms.

Student Body Accounting Software, Procurement Software

Endpoint security, Cybersecurity, and Filtering



Ed Tech JPA Services



In what ways can the JPA improve its communications and services for your organization?

Thank you!

Comments or Questions

4 responses

Keep up the great work for all of us!

Just keep it up.

Thank you team!!!

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Google Forms

2024-25 RFP Calendar

RFP No.	Name	Release Date	Proposal Due Date	Intent to Award Posting	Board Award	Running RFP	Notes
24/25-01	Media Asset Management Systems	9/3/24	10/15/24	1/13/25	1/30/25	Irvine	
24/25-02	Student Information Systems	9/11/24	11/1/24	12/18/24	1/30/25	Irvine	
TBD	College and Career Planning Platform	9/23/24	10/28/24	1/13/25	1/30/25	Irvine/Capo/ElDorado	Team confirming dates
TBD	Identity Management Solutions	10/8/24	12/2/24	1/27/25	2/27/25	Irvine	
TBD	Associated Student Body Solution	TBD	TBD	TBD	TBD	Clovis	Clovis determining dates
TBD	Online Procurement/Bid Software	TBD	TBD	TBD	TBD	Clovis	Clovis determining dates
TBD	Technology Equipment: iOS & macOS	TBD	TBD	TBD	TBD	Irvine & Fullerton	Fullerton determining feasibility

			Pro	jected P	rocurem	ent List	
RFP	Current Exp Date	Projected Release	Projected Closing Date	Projected Award Date	RFP Board Approval	Sponsoring Member	Notes
				2024/25 P	ROCURMEN	TS:	
Associated Student Body Solution	N/A	TBD	TBD	TBD	6/27/24	Clovis	Clovis may want to run
Timekeeping	N/A	TBD	TBD	TBD	TBD	Clovis	Clovis may want to run, but may be covered by HR RFP
Online Procuement/Bid Software	N/A	TBD	TBD	TBD	6/27/24	Clovis	Clovis may want to run
Student Information Systems	2/16/25	9/11/24	11/1/24	1/30/25	5/30/24	Irvine	JPA Founding districts to help score sections 2 & 3. Irvine to score sections 1, 4 & 5
College and Career Planning Platform	5/27/25	9/3/24	10/14/24	1/30/25	6/27/24	Irvine, El Dorado, Capo	*IUSD will not use again. El Dorado & Capo to score sections 2 & 3. Irvine to score sections 1, 4 & 5
Media Asset Management Sytems	8/30/25	9/6/24	10/15/24	1/30/25	9/5/24	Irvine	*may want to run this a year early next time to allow for more time
Identity Management Solutions	1/5/26	10/8/24	12/2/24	2/27/25	5/30/24	Irvine	Was inclued in Security RFP, but may still want to re-run
Technology Devices: iOS & macOS	N/A	TBD	TBD	TBD	9/5/24	Irvine & Fullerton	Obtaining legal counsel input
			PROCUREME	NT BREAK DUE	TO CONTRACT	S RUSH March -	June
			Proje	ected Renewa	ls/Future Pro	curements	
Microsoft Premier Support (CITE)							Possible procurement
Web Design & Hosting	3/16/26	Summer 25/26?		Fall 25/26?			include large notification section
Social & Emotional Learning Assessement	5/27/26	Fall 25/26?		Winter 25/26?			
Facilities	12/14/26	Winter 25/26?		Spring 25/26?			
English Learner Program Management Systems	8/31/27	Fall 26?		Winter 26/27?			
Human Resources & Substitute Management Systems	10/31/27	Winter 26/27?		Spring 26/27?			
Professional Learning (Registration and On-Demand Content)	2/23/28	Spring 26/27?		Summer 27/28?			
Notification	3/24/28	Summer 27/28		Fall 27/28?			
earning Management Systems	EST 12/2028						
Nutrition Management Systems	10/26/28						
Electronic Document Routing	EST 2/2029						
Assessment & Analytics	EST 3/2029						
Security and IT Admin	EST 3/2029						project management, help desk, device management, classroom management & online safety, identity management, cloud hosting & mgmt, and enterprise resource performance will all be part ofthis
CAMSA (CITE)	7/30/29						Check w CITE when it gets closer to see if JPA should run & discuss Admin Fees w CITE and Board

Education Technology Joint Powers Authority RESOLUTION No. 24-25-01

APPROVAL OF TECHNOLOGY EQUIPMENT: iOS, macOS, and iPadOS BID PROCESS

WHEREAS, the Education Technology Joint Powers Authority ("Ed Tech JPA") wishes to enter into Master Contracts with one provider for technology equipment: iOS, macOS and iPadOS and related services in order to accommodate members' current and future technology equipment needs specific toiOS, macOS and iPadOS; and

WHEREAS, technology equipment: iOS, macOS and iPadOS and related services are of a specialized and unique nature; and

WHEREAS, iOS, macOS and iPadOS provide a unique functionality that meet the needs of Ed Tech JPA members based on operating-system-specific applications and features.

WHEREAS, technology equipment: iOS, macOS and iPadOS are undergoing rapid and significant changes and members' demand for these services is increasing; and,

WHEREAS, there has been a proliferation of services and products to reflect these changes; and

WHEREAS, pursuant to Public Contract Code section 20111, school districts are required to follow a competitive bidding process for expenditures exceeding the bid threshold, including acquisitions of technology equipment with iiOS, macOS and iPadOS wherein the lowest responsive and responsible provider is awarded; and

WHEREAS, Ed Tech JPA members anticipate making purchases related to technology equipment: iOS, macOS and iPadOS that will exceed the bid threshold; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, Ed Tech JPA intends to publish an Invitation for Bids for the acquisition of technology equipment specific toiOS, macOS and iPadOS and related services.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

- 1. Ed Tech JPA's proposed procurement of technology equipment: iOS, macOS and iPadOS and related services qualifies as competitive procurement under Public Contract Code section 20111 and is hereby authorized by the Board.
- 2. The award of the Bid and authorization for the Board President to enter into a Master Contract between Ed Tech JPA and the selected provider shall be taken by separate Board action.

ADOPTED, SIGNED AND APPROVED this 5th day of September, 2024.

EDUCATION TECHNOLOGY JOINT POWERS A	UTHORITY BOARD OF EDUCATION
Ву:	

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Attest:	Brianne Ford, Board President
David Seabury, Secretary	

Education Technology Joint Powers Authority RESOLUTION No. 24-25-01

APPROVAL OF MEDIA ASSET MANAGEMENT SYSTEMS RFP PROCESS

WHEREAS, the Education Technology Joint Powers Authority ("Ed Tech JPA") wishes to enter into Master Contracts with providers for media asset management systems and related services in order to accommodate members' current and future media asset management needs; and

WHEREAS, media asset management systems and related services are of a specialized and unique nature; and

WHEREAS, media asset management systems are undergoing rapid and significant changes and members' demand for these services is increasing; and,

WHEREAS, there has been a proliferation of services and products to reflect these changes; and

WHEREAS, pursuant to Public Contract Code section 20118.2, school districts are allowed to acquire media asset management systems through a Request for Proposal ("RFP") process that takes into account system capabilities and other factors in addition to cost; and

WHEREAS, pursuant to Government Code sections 6500 and 6502, Joint Powers Authorities are allowed to exercise any power common to the contracting parties; and

WHEREAS, Ed Tech JPA members include school districts; and

WHEREAS, Ed Tech JPA intends to publish an RFP for the acquisition of online procurement/bid software and related services, with the following evaluation components: (1) Functionality and Usability, (2) Vendor Support and Ability to Perform, (3) Price, and (4) Technology Requirements.

NOW, THEREFORE, THE BOARD OF TRUSTEES OF THE EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY DOES HEREBY RESOLVE, ORDER, AND DETERMINE AS FOLLOWS:

- 1. Ed Tech JPA's proposed procurement of media asset management systems and related services qualifies as procurement under Public Contract Code section 20118.2 and is hereby authorized by the Board.
 - 2. The evaluation factors are hereby authorized and approved.
- 3. The multiple award schedule of the RFP and authorization for the Board President to enter into a Master Contract between Ed Tech JPA and selected providers shall be taken by separate Board action.

ADOPTED, SIGNED AND APPROVED this 5th day of September, 2024.

EDUCATION TECHNOLOGY JOINT POWERS AUTHORITY BOARD OF EDUCATION

	By:	<u> </u>
Attest:	Brianne Ford, Board President	
David Seabury, Secretary		



70 Washington Street, Suite 205 Oakland, CA 94607

Main: 510.550.8200 Fax: 510.550.8211

Mark S. Williams
Direct Dial: 510-550-8228
mwilliams@f3law.com

MEMORANDUM

Governing Board Member

Ed Tech JPA

Via Electronic Mail Only brianneford@iusd.org

TO:

Briamne Ford

President

Ed Tech JPA

FROM:

Mark S. Williams

DATE:

July 29, 2024

RE:

General Counsel's Report to Ed Tech JPA

I. Introduction

This memorandum shall serve as a report ("Report") to Ed Tech JPA's Governing Board which (1) provides a summary of legal activities that Fagen Friedman & Fulfrost ("F3"), General Counsel to the Ed Tech JPA, completed during the 2023-24 school year and (2) proposes a budget and plan of activities for the 2024-25 school year.

This Report is created in accordance with Section 12(c) of Ed Tech JPA's Founding Member Agreement which states, in pertinent part, that "[e]ach year, commencing June 30, 2019, General Counsel shall prepare a Report summarizing the legal activities of General Counsel for the previous year. The Report will also contain a budget and plan of activities for the following year. The Board shall review and approve the Report." (Founding Member Agreement, Section 12(c).)

II. Report of the General Counsel's Legal Activities for 2023-24

F3 supported and assisted the Ed Tech JPA in the following ways during the 2023-24 school year:

- Provided general advice and counsel regarding compliance with federal and state procurement requirements
- Reviewed, analyzed, and revised RFP documents for procurement activities

F3 also assisted with the RFP contract award process, including negotiation of contracts with vendors to whom Ed Tech JPA awarded contracts during the 2023-24 school year. Ed Tech JPA and F3 contract activities included the negotiation of contacts for new vendors, as wells vendor amendments to existing contracts.

III General Counsel's Proposed Budget for 2024-25

According to our records, F3 billed a total of \$30,890.50 for services rendered during the 2023-24 school year, against a budget of \$50,000 set for this time period. This amount is approximately 37% less than the \$48,288.50 billed by F3 in the previous year. It is anticipated that Ed Tech JPA will be reviewing contracts for approximately 30 potential awarded vendors in the next fiscal year, including agreements from previously awarded vendors that are not yet finalized. While Ed Tech JPA and F3 have worked to narrow and streamline the contract review process to achieve faster turnaround and narrow the scope of legal review, it is anticipated that many of these agreements and anticipated procurements may include complex legal terms and strategies that will require the input of legal counsel. Ed Tech JPA also plans to issue a higher number of procurements, with various Founding Members and their staff assisting with the process.

Taking into consideration foregoing assumptions and Ed Tech JPA's planned activities for the 2024-25 school year, F3 predicts that legal costs will remain consistent or increase slightly. F3 proposes a total budget of \$45,000 for legal services for the 2024-25 school year.

IV General Counsel's Plan of Activities for 2024-25

F3 anticipates that it will conduct the following activities for the Ed Tech JPA during the 2024-25 school year:

- Provide general advice and counsel regarding procurement-related questions.
- Represent Ed Tech JPA in contract negotiations with vendors as part of the RFP contract award process.
- Review, analyze, and make recommendations regarding proposed revisions to contracts with vendors.
- Represent Ed Tech JPA in communications with state and federal entities regarding compliance with federal and state procurement laws.
- Attend Ed Tech JPA Board meetings as needed to provide general counsel and advice to the Ed Tech JPA Board concerning legal issues.
- Conduct other legal activities as requested by Ed Tech JPA.

We also propose two additional, no cost initiatives for EdTech JPA. We propose hosting several webinars on EdTech legal developments. In addition, we are currently being retained as counsel by the ACPENW, which serves Washington and Oregon. Please let me know if you wish to pursue joint procurement activities with them. We hope this information is helpful. As always, please do not hesitate to contact us with any questions or if we can provide further information regarding the topics addressed in this report.

Briamne Ford July 29, 2024 Page 3

Sincerely,

FAGEN FRIEDMAN & FULFROST, LLP

Mark S. Williams

MSW

cc: Michelle Bennett, Supervisor of Purchasing and Contracts

830-100/7001947.3

Check Register

ACCOUNT		YEAR	PER		JOURNAL	EFF DATE	POST DATE	AMOUNT	CHECK NO	WARRANT	VOUCHER	VDR NAME/ITEM DESC
580005-820-0000-8200-7200-7110-0-60082-	-82	2024		12	1758	06/26/2024	06/27/2024	5,986.00	677919	062724WB	934954	FAGEN FRIEDMAN AND FULFROST LLP
580005-820-0000-8200-7200-7110-0-60082-	-82	2024		12	1758	06/26/2024	06/27/2024	4,234.00	677919	062724WB	934956	FAGEN FRIEDMAN AND FULFROST LLP
580009-820-0000-8200-7200-7110-0-60082-	-82	2024		12	2170	06/30/2024	07/10/2024	199.53	678403	071124WB	937651	CLOVIS UNIFIED SCHOOL DISTRICT
530000-820-0000-8200-7200-7110-0-60082-	-82	2025		1	614	07/01/2024	07/02/2024	1,500.00	678114	070224WB	935826	CASBO
580005-820-0000-8200-7200-7110-0-60082-	-82	2025		1	2279	07/31/2024	07/31/2024	5.479.00	679296	080124WB	940429	FAGEN FRIEDMAN AND FULFROST LLP



2023-24 ANNUAL REPORT SEPTEMBER 5, 2024

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Multi-Year Projection Assumptions	1
Multi-Year Projection	2
SACS Report	3



MULTI-YEAR PROJECTION ASSUMPTIONS

- Actual and projected revenue from Administrative Fees: 2023/24 \$337,346, 2024/25 \$354,213, 2025/26 \$371,924,
 2026/27 \$390,520
 - 5% increase projected annually based on the last adopted budget
 - o JPA Revenues from individual sales of up to \$300,000 are 4.0% and 3.5% from individual sales that exceed \$300,000
 - Member contracts funded with Federal Revenues may have restrictions related to administrative fees. In these instances, a flat rate will be negotiated.
- Legal Fees
 - JPA keeps the first \$20K of sales revenues and Fagen, Friedman & Fulfrost, LLP (F3) receives 50% of the balance of the sales revenues towards current and deferred fees
 - Deferred liability as of 6/30/24 = \$102,868
 - o Projected annual legal costs were \$155,688 as of the Second Interim Budget
 - 2023/24 total fees \$158,673 (Ongoing fees \$30,227/F3 Deferral \$128,446)
- Administrative Fees
 - o Clovis USD waived Administrative Fees through the 2020/21 fiscal year.
 - Base administrative fees were paid in the amount of and are projected to be \$30,000 annually in future years.
 - Irvine Unified waived Administrative Fees through the 2020/21 fiscal year.
 - Base administrative fees were paid in the amount of and are projected to be \$20,000 annually in future years.
 - Irvine Unified and Clovis Unified waived the previous variable fee through 2020/21 and both districts currently receive
 6.25% of sales revenues
 - Fees of \$21,381 will be paid to both Irvine Unified and Clovis Unified for the 2023/24 fiscal year.
- A JPA is required to maintain a budgeted reserve of 5% of expenditures or \$80,000 whichever is greater as of the end of the 2023/24 fiscal year. Beginning in the 2024/25 fiscal year, a JPA is required to maintain a budgeted reserve of 5% of expenditures or \$87,000 whichever is greater.

Financial Summary	Reduction of revenues in 21.22 due to founding member fees recv'd in 20.21 \$ 215.381
Separatitures	\$ 418,098 founding member fees recv'd in 20.21 \$ 215,381 \$ 202,717 \$ 786,171 \$ 87,000 \$ 699,171 Projected \$0
Second three Seco	\$ 215.381 \$ 202,717 \$ 786,171 \$ 87,000 \$ 699,171 Projected \$0
A Net	\$ 202,717 \$ 786,171 \$ 87,000 \$ 699,171 Projected \$0
5 Ending Balance \$ 40,000 \$ 61,785 \$ 124,060 \$ 156,213 \$ 165,697 \$ 218,132 \$ 227,917 \$ 288,644 \$394,536 \$583,454 \$ 6 Minimum Reserve \$ 67,000 \$ 69,000 \$ 75,000 \$ 75,000 \$ 80,000 \$ 80,000 \$ 87	\$ 786,171 \$ 87,000 \$ 699,171 Projected \$0
Foliar Market Value Adjustment Society Revenue Society Revenue (Anticipated Renewals) Society Revenue	\$ 87,000 \$ 699,171 Projected \$0
Revenues Revenue Rev	Projected \$0
Revenues Revenue Actuals Act	Projected \$0
8 Projected Revenue Actuals Actuals <td>\$0</td>	\$0
9 Founding Member Contributions \$40,000 \$10,000 \$20,000 \$0 <th< td=""><td>\$0</td></th<>	\$0
9 Founding Member Contributions \$40,000 \$10,000 \$20,000 \$0 <th< td=""><td>•</td></th<>	•
11 Fair Market Value Adjustment \$0 \$0 \$689 -\$8,399 -\$5,954 \$0 \$1,992 \$0 \$0 \$0 12 New Revenues Projected \$0 \$0 \$132,599 \$120,923 \$97,636 \$30,125 \$65,587 \$16,867 \$17,711 \$18,596 13 Sales Revenue (Anticipated Renewals) \$0 \$16,807 \$6,303 \$130,119 \$114,556 \$301,250 \$271,759 \$337,346 \$354,213 \$371,924 Expenditures Expenditures Actuals Actuals Actuals Actuals Actuals Actuals Projected \$13,125 \$13,125 \$13,125 \$13,125 \$347,232 \$362,265 \$379,976 \$398,572 \$371,924 \$389,572 \$362,265 \$379,976 \$398,572 \$362,005 \$37,976 \$377,026 \$377,026 \$377,026 \$377,026 \$377,026	40.050
12 New Revenues Projected \$0 \$132,599 \$120,923 \$97,636 \$30,125 \$65,587 \$16,867 \$17,711 \$18,596 13 Sales Revenue (Anticipated Renewals) \$0 \$16,807 \$6,303 \$130,119 \$114,556 \$301,250 \$271,759 \$337,346 \$354,213 \$371,924 Expenditures Expenditures Actuals Actu	\$8,052
13 Sales Revenue (Anticipated Renewals) \$0 \$16,807 \$6,303 \$130,119 \$114,556 \$301,250 \$271,759 \$337,346 \$354,213 \$371,924 \$14 Total \$40,000 \$27,272 \$160,202 \$244,984 \$210,123 \$339,055 \$347,232 \$362,265 \$379,976 \$398,572 \$15 \$15,025 \$15,025 \$15,025 \$15,025 \$18,125 \$15,025 \$18,125 \$15,025 \$18,125 \$15,025 \$18,125 \$	\$0
14 Total \$40,000 \$27,272 \$160,202 \$244,984 \$210,123 \$339,055 \$347,232 \$362,265 \$379,976 \$398,572 Expenditures 15 Fixed/Flat Costs Actuals Actuals Actuals Actuals Actuals Actuals Projected	\$19,526
Expenditures 15 Fixed/Flat Costs	\$390,520
15 Fixed/Flat Costs Actuals	\$418,098
16 Supplies \$ - \$ - \$0 \$0 \$7,066 \$10,625 \$13,125 \$15,625 \$18,125 17 McGuire and Associates Contract \$ - \$ - \$7,225 -\$321 \$0 \$0 \$0 \$0 \$0 \$0 18 Insurance \$ - \$ 1,987 \$1,523 \$1,737 \$2,143 \$2,585 \$2,584 \$2,844 \$3,128 \$3,441 19 Auditor \$ - \$ 3,500 \$6,800 \$3,200 \$5,000 \$5,000 \$5,000 \$5,000	
17 McGuire and Associates Contract \$ - \$ - \$7,225 -\$321 \$0 \$0 \$0 \$0 \$0 \$0 \$0 18 Insurance \$ - \$ 1,987 \$1,523 \$1,737 \$2,143 \$2,585 \$2,584 \$2,844 \$3,128 \$3,441 19 Auditor \$ - \$ 3,500 \$6,800 \$3,200 \$5,000 \$6,800 \$5,000 \$5,000 \$5,000 \$5,000	Projected
18 Insurance \$ - \$ 1,987 \$1,523 \$1,737 \$2,143 \$2,585 \$2,584 \$2,844 \$3,128 \$3,441 19 Auditor \$ - \$ 3,500 \$6,800 \$3,200 \$5,000 \$6,800 \$5,000 \$5,000 \$5,000	\$20,625 Shirts for events and marketing supplies
19 Auditor \$ - \$ 3,500 \$6,800 \$3,200 \$5,000 \$5,000 \$5,000 \$5,000 \$5,000	\$0 & \$1,350 (19-20). Waived 20-21
T T T T T T T T T T T T T T T T T T T	\$3,785
20 Clovis Unified Admin Fee \$ - \$0 \$30,000 \$30,000 \$30,000 \$30,000 \$30,000 \$30,000 \$30,000	\$5,000
	\$30,000 Waive 18/19, 19/20, 20/21
21 Marketing/Other Misc \$ - \$ - \$381 \$0 \$1,500 \$1,500 \$1,500 \$1,500 \$1,500	Trademark Fee+\$10K for mktg+CASBO re \$1,500 and furnishing (\$3200)
22 Advertising \$ - \$ - \$0 \$3,803 \$12,310 \$15,000 \$13,937 \$15,425 \$15,841 \$16,272	\$16,715 Moved from IUSD Dir Costs
23 Travel Costs \$ - \$ - \$0 \$0 \$0 \$3,000 \$0 \$1,500 \$1,500	\$1,500
24 Irvine Unified - Tier 1 - Direct Costs \$ - \$ - \$23,500 \$10,514 \$0 \$0 \$0 \$0 \$0 \$0	\$0 =\$26,777.42, \$9K proj for 21/22, \$13.5K
25 Irvine Unified - Tier 2 - Staff Time Base Support \$ - \$ - \$0 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000	\$20,000 Waive 18-19, 19-20, 20-21
26 Payments to Founding Members \$ - \$ - \$0 \$0 \$0 \$0 \$0 \$0 \$70,000 \$0	\$0 Contingent on sufficient revenue
	JPA keeps \$20K Admin Fees and F3
	recieves 50% of balances towards current
Calculate amount to be paid to F3 \$ 59,451 \$ 115,521 \$ 96,096 \$ 155,688 \$ 158,673 \$ 167,868 \$ 65,000 \$ 65,000 \$	
27 F3 Ongoing \$ - \$ - \$ 33,144 \$ 50,590 \$ 40,953 \$ 65,000 \$ 65,000 \$ 65,000 \$ 65,000 \$	
28 F3 Deferral \$\\ \\$\\ \\$\\ \\$\\ \\$\\ \\$\\ \\$\\ \\$\	
	ψ 107,120
30 Variable Costs*	
31 Clovis Admin Fee (0.25%), eff 21.22 6.25% of Admin Fees \$ - \$ - \$ 14,189 \$ 13,262 \$ 20,711 \$ 21,381 \$ 23,245 \$ 24,408 \$	
32 Irvine Procurement Fee (0.25%), eff 21.22 6.25% of Admin Fees \$ - \\$ - \\$ 14,189 \\$ 13,262 \\$ 20,711 \\$ 21,381 \\$ 22,138 \\$ 23,245 \\$ 24,408 \\$	· · · ·
33 Total Variable Costs \$ - \$ - \$ 28,377 \$ 26,524 \$ 41,422 \$ 42,762 \$ 44,276 \$ 46,490 \$ 48,816 \$	
34 Total Costs \$ - \$ 5,487 \$ 97,927 \$ 212,831 \$ 200,638 \$ 286,620 \$ 285,013 \$ 301,538 \$274,084 \$209,654 \$	\$ 31,230
	,

Description	Resource Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
A. REVENUES					
1) LCFF Sources		8010-8099	0.00	0.00	0.0%
2) Federal Revenue		8100-8299	0.00	0.00	0.0%
3) Other State Revenue		8300-8599	0.00	0.00	0.0%
4) Other Local Revenue		8600-8799	347,232.44	307,167.00	-11.5%
5) TOTAL, REVENUES			347,232.44	307,167.00	-11.5%
B. EXPENDITURES					
1) Certificated Salaries		1000-1999	0.00	0.00	0.0%
2) Classified Salaries		2000-2999	0.00	0.00	0.0%
3) Employee Benefits		3000-3999	0.00	0.00	0.0%
4) Books and Supplies		4000-4999	10,556.12	13,125.00	24.3%
5) Services and Other Operating Expenditures		5000-5999	274,457.39	253,300.00	-7.7%
6) Capital Outlay		6000-6999	0.00	0.00	0.0%
7) Other Outgo (excluding Transfers of Indirect Costs)		7100-7299, 7400-7499	0.00	0.00	0.0%
8) Other Outgo - Transfers of Indirect Costs		7300-7399	0.00	0.00	0.0%
9) TOTAL, EXPENDITURES			285,013.51	266,425.00	-6.5%
C. EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES BEFORE OTHER FINANCING SOURCES AND USES (A5 - B9)			62,218.93	40,742.00	-34.5%
D. OTHER FINANCING SOURCES/USES					
1) Interfund Transfers					
a) Transfers In		8900-8929	0.00	0.00	0.0%
b) Transfers Out		7600-7629	0.00	0.00	0.0%
2) Other Sources/Uses					
a) Sources		8930-8979	0.00	0.00	0.0%
b) Uses		7630-7699	0.00	0.00	0.0%
3) Contributions		8980-8999	0.00	0.00	0.0%
4) TOTAL, OTHER FINANCING SOURCES/USES			0.00	0.00	0.0%
E. NET INCREASE (DECREASE) IN FUND BALANCE (C + D4)			62,218.93	40,742.00	-34.5%
F. FUND BALANCE, RESERVES					
1) Beginning Fund Balance					
a) As of July 1 - Unaudited		9791	165,697.83	227,916.76	37.5%
b) Audit Adjustments		9793	0.00	0.00	0.0%
c) As of July 1 - Audited (F1a + F1b)			165,697.83	227,916.76	37.5%

Description	Resource Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
d) Other Restatements		9795	0.00	0.00	0.0%
e) Adjusted Beginning Balance (F1c + F1d)			165,697.83	227,916.76	37.5%
2) Ending Balance, June 30 (E + F1e)			227,916.76	268,658.76	17.9%
Components of Ending Fund Balance					
a) Nonspendable					
Revolving Cash		9711	0.00	0.00	0.0%
Stores		9712	0.00	0.00	0.0%
Prepaid Items		9713	1,800.00	0.00	-100.0%
All Others		9719	0.00	0.00	0.0%
b) Restricted		9740	0.00	0.00	0.0%
c) Committed					
Stabilization Arrangements		9750	0.00	0.00	0.0%
Other Commitments		9760	0.00	0.00	0.0%
d) Assigned					
Other Assignments		9780	0.00	0.00	0.0%
e) Unassigned/Unappropriated Reserve for Economic Uncertainties		9789	0.00	0.00	0.0%
Unassigned/Unappropriated Amount		9790	226,116.76	268,658.76	18.8%
G. ASSETS					
1) Cash					
a) in County Treasury		9110	385,038.92		
1) Fair Value Adjustment to Cash in County Treasury		9111	(11,671.51)		
b) in Banks		9120	0.00		
c) in Revolving Cash Account		9130	0.00		
d) with Fiscal Agent/Trustee		9135	0.00		
e) Collections Awaiting Deposit		9140	0.00		
2) Investments		9150	0.00		
3) Accounts Receivable		9200	79,042.28		
4) Due from Grantor Government		9290	0.00		
5) Due from Other Funds		9310	0.00		
6) Stores		9320	0.00		
7) Prepaid Expenditures		9330	1,800.00		
8) Other Current Assets		9340	0.00		
9) Lease Receivable		9380	0.00		
10) TOTAL, ASSETS			454,209.69		

Description	Resource Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
H. DEFERRED OUTFLOWS OF RESOURCES					
1) Deferred Outflows of Resources		9490	0.00		
2) TOTAL, DEFERRED OUTFLOWS			0.00		
I. LIABILITIES					
1) Accounts Payable		9500	226,292.93		
2) Due to Grantor Governments		9590	0.00		
3) Due to Other Funds		9610	0.00		
4) Current Loans		9640	0.00		
5) Unearned Revenue		9650	0.00		
6) TOTAL, LIABILITIES			226,292.93		
J. DEFERRED INFLOWS OF RESOURCES					
1) Deferred Inflows of Resources		9690	0.00		
2) TOTAL, DEFERRED INFLOWS			0.00		
K. FUND EQUITY					
(must agree with line F2) (G10 + H2) - (I6 + J2)			227,916.76		
FEDERAL REVENUE					
Special Education Discretionary Grants		8182	0.00	0.00	0.0%
Child Nutrition Programs		8220	0.00	0.00	0.0%
Donated Food Commodities		8221	0.00	0.00	0.0%
Interagency Contracts Between LEAs		8285	0.00	0.00	0.0%
Pass-Through Revenues from					
Federal Sources		8287	0.00	0.00	0.0%
Career and Technical Education	3500-3599	8290	0.00	0.00	0.0%
All Other Federal Revenue	All Other	8290	0.00	0.00	0.0%
TOTAL, FEDERAL REVENUE			0.00	0.00	0.0%
OTHER STATE REVENUE					
Other State Apportionments					
All Other State Apportionments - Current Year		8311	0.00	0.00	0.0%
All Other State Apportionments - Prior Years		8319	0.00	0.00	0.0%
Child Nutrition Programs		8520	0.00	0.00	0.0%
Mandated Costs Reimbursements		8550	0.00	0.00	0.0%
Pass-Through Revenues from State Sources		8587	0.00	0.00	0.0%
California Clean Energy Jobs Act	6230	8590	0.00	0.00	0.0%
Career Technical Education Incentive Grant Program	6387	8590	0.00	0.00	0.09

Description	Resource Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
Drug/Alcohol/Tobacco Funds	6695	8590	0.00	0.00	0.0%
All Other State Revenue	All Other	8590	0.00	0.00	0.0%
TOTAL, OTHER STATE REVENUE			0.00	0.00	0.0%
OTHER LOCAL REVENUE					
Other Local Revenue					
Sales					
Sale of Equipment/Supplies		8631	0.00	0.00	0.0%
Sale of Publications		8632	0.00	0.00	0.0%
Food Service Sales		8634	0.00	0.00	0.0%
All Other Sales		8639	0.00	0.00	0.0%
Leases and Rentals		8650	0.00	0.00	0.0%
Interest		8660	7,893.84	7,917.00	0.3%
Net Increase (Decrease) in the Fair Value of Investments		8662	1,992.33	0.00	-100.0%
Fees and Contracts					
Adult Education Fees		8671	0.00	0.00	0.0%
In-District Premiums/Contributions		8674	0.00	0.00	0.0%
Transportation Fees From Individuals		8675	0.00	0.00	0.0%
Interagency Services		8677	0.00	0.00	0.0%
All Other Fees and Contracts		8689	337,346.27	299,250.00	-11.3%
Other Local Revenue					
Pass-Through Revenues From Local Sources		8697	0.00	0.00	0.0%
All Other Local Revenue		8699	0.00	0.00	0.0%
Tuition		8710	0.00	0.00	0.0%
All Other Transfers In		8781-8783	0.00	0.00	0.0%
Transfers of Apportionments					
Special Education SELPA Transfers					
From Districts or Charter Schools	6500	8791	0.00	0.00	0.0%
From County Offices	6500	8792	0.00	0.00	0.0%
From JPAs	6500	8793	0.00	0.00	0.0%
ROC/P Transfers					
From Districts or Charter Schools	6360	8791	0.00	0.00	0.0%
From County Offices	6360	8792	0.00	0.00	0.0%
From JPAs	6360	8793	0.00	0.00	0.0%
Other Transfers of Apportionments					

Description	Resource Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
From Districts or Charter Schools	All Other	8791	0.00	0.00	0.0%
From County Offices	All Other	8792	0.00	0.00	0.0%
From JPAs	All Other	8793	0.00	0.00	0.0%
All Other Transfers In from All Others		8799	0.00	0.00	0.0%
TOTAL, OTHER LOCAL REVENUE			347,232.44	307,167.00	-11.5%
TOTAL, REVENUES			347,232.44	307,167.00	-11.5%
CERTIFICATED SALARIES					
Certificated Teachers' Salaries		1100	0.00	0.00	0.0%
Certificated Pupil Support Salaries		1200	0.00	0.00	0.0%
Certificated Supervisors' and Administrators' Salaries		1300	0.00	0.00	0.0%
Other Certificated Salaries		1900	0.00	0.00	0.0%
TOTAL, CERTIFICATED SALARIES			0.00	0.00	0.0%
CLASSIFIED SALARIES					
Classified Instructional Salaries		2100	0.00	0.00	0.0%
Classified Support Salaries		2200	0.00	0.00	0.0%
Classified Supervisors' and Administrators' Salaries		2300	0.00	0.00	0.0%
Clerical, Technical and Office Salaries		2400	0.00	0.00	0.0%
Other Classified Salaries		2900	0.00	0.00	0.0%
TOTAL, CLASSIFIED SALARIES			0.00	0.00	0.0%
EMPLOYEE BENEFITS					
STRS		3101-3102	0.00	0.00	0.0%
PERS		3201-3202	0.00	0.00	0.0%
OASDI/Medicare/Alternative		3301-3302	0.00	0.00	0.0%
Health and Welfare Benefits		3401-3402	0.00	0.00	0.0%
Unemployment Insurance		3501-3502	0.00	0.00	0.0%
Workers' Compensation		3601-3602	0.00	0.00	0.0%
OPEB, Allocated		3701-3702	0.00	0.00	0.0%
OPEB, Active Employees		3751-3752	0.00	0.00	0.0%
Other Employee Benefits		3901-3902	0.00	0.00	0.0%
TOTAL, EMPLOYEE BENEFITS			0.00	0.00	0.0%
BOOKS AND SUPPLIES					
Approved Textbooks and Core Curricula Materials		4100	0.00	0.00	0.0%
Books and Other Reference Materials		4200	0.00	0.00	0.0%
Materials and Supplies		4300	10,556.12	13,125.00	24.3%

Description	Resource Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
Noncapitalized Equipment		4400	0.00	0.00	0.0%
Food		4700	0.00	0.00	0.0%
TOTAL, BOOKS AND SUPPLIES			10,556.12	13,125.00	24.3%
SERVICES AND OTHER OPERATING EXPENDITURES					
Subagreements for Services		5100	0.00	0.00	0.0%
Travel and Conferences		5200	0.00	1,500.00	New
Dues and Memberships		5300	1,500.00	1,500.00	0.0%
Insurance		5400-5450	2,584.48	2,844.00	10.0%
Operations and Housekeeping Services		5500	0.00	0.00	0.0%
Rentals, Leases, Repairs, and Noncapitalized Improvements		5600	0.00	0.00	0.0%
Transfers of Direct Costs		5710	0.00	0.00	0.0%
Transfers of Direct Costs - Interfund		5750	0.00	0.00	0.0%
Professional/Consulting Services and Operating Expenditures		5800	270,372.91	247,456.00	-8.5%
Communications		5900	0.00	0.00	0.0%
TOTAL, SERVICES AND OTHER OPERATING EXPENDITURES			274,457.39	253,300.00	-7.7%
CAPITAL OUTLAY					
Land		6100	0.00	0.00	0.0%
Land Improvements		6170	0.00	0.00	0.0%
Buildings and Improvements of Buildings		6200	0.00	0.00	0.0%
Equipment		6400	0.00	0.00	0.0%
Equipment Replacement		6500	0.00	0.00	0.0%
Lease Assets		6600	0.00	0.00	0.0%
Subscription Assets		6700	0.00	0.00	0.0%
TOTAL, CAPITAL OUTLAY			0.00	0.00	0.0%
OTHER OUTGO (excluding Transfers of Indirect Costs)					
Tuition					
Tuition, Excess Costs, and/or Deficit Payments					
Payments to Districts or Charter Schools		7141	0.00	0.00	0.0%
Payments to County Offices		7142	0.00	0.00	0.0%
Payments to JPAs		7143	0.00	0.00	0.0%
Other Transfers Out					
Transfers of Pass-Through Revenues					
To Districts or Charter Schools		7211	0.00	0.00	0.0%
To County Offices		7212	0.00	0.00	0.0%

Description	Resource Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
To JPAs		7213	0.00	0.00	0.0%
Special Education SELPA Transfers of Apportionments					
To Districts or Charter Schools	6500	7221	0.00	0.00	0.0%
To County Offices	6500	7222	0.00	0.00	0.0%
To JPAs	6500	7223	0.00	0.00	0.0%
ROC/P Transfers of Apportionments					
To Districts or Charter Schools	6360	7221	0.00	0.00	0.0%
To County Offices	6360	7222	0.00	0.00	0.0%
To JPAs	6360	7223	0.00	0.00	0.0%
Other Transfers of Apportionments	All Other	7221-7223	0.00	0.00	0.0%
All Other Transfers		7281-7283	0.00	0.00	0.0%
All Other Transfers Out to All Others		7299	0.00	0.00	0.0%
Debt Service					
Debt Service - Interest		7438	0.00	0.00	0.0%
Other Debt Service - Principal		7439	0.00	0.00	0.0%
TOTAL, OTHER OUTGO (excluding Transfers of Indirect Costs)			0.00	0.00	0.0%
OTHER OUTGO - TRANSFERS OF INDIRECT COSTS					
Transfers of Indirect Costs		7310	0.00	0.00	0.0%
Transfers of Indirect Costs - Interfund		7350	0.00	0.00	0.0%
TOTAL, OTHER OUTGO - TRANSFERS OF INDIRECT COSTS			0.00	0.00	0.0%
TOTAL, EXPENDITURES			285,013.51	266,425.00	-6.5%
INTERFUND TRANSFERS					
INTERFUND TRANSFERS IN					
From: Special Reserve Fund		8912	0.00	0.00	0.0%
Other Authorized Interfund Transfers In		8919	0.00	0.00	0.0%
(a) TOTAL, INTERFUND TRANSFERS IN			0.00	0.00	0.0%
INTERFUND TRANSFERS OUT					
To: Special Reserve Fund		7612	0.00	0.00	0.0%
To: State School Building Fund/County School Facilities Fund		7613	0.00	0.00	0.0%
To: Cafeteria Fund		7616	0.00	0.00	0.0%
Other Authorized Interfund Transfers Out		7619	0.00	0.00	0.0%
(b) TOTAL, INTERFUND TRANSFERS OUT			0.00	0.00	0.0%
OTHER SOURCES/USES					
SOURCES					

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Description	Resource Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
Long-Term Debt Proceeds					
Proceeds from Certificates of Participation		8971	0.00	0.00	0.0%
Proceeds from Leases		8972	0.00	0.00	0.0%
Proceeds from Lease Revenue Bonds		8973	0.00	0.00	0.0%
Proceeds from SBITAs		8974	0.00	0.00	0.0%
All Other Financing Sources		8979	0.00	0.00	0.0%
(c) TOTAL, SOURCES			0.00	0.00	0.0%
USES					
All Other Financing Uses		7699	0.00	0.00	0.0%
(d) TOTAL, USES			0.00	0.00	0.0%
CONTRIBUTIONS					
Contributions from Unrestricted Revenues		8980	0.00	0.00	0.0%
Contributions from Restricted Revenues		8990	0.00	0.00	0.0%
(e) TOTAL, CONTRIBUTIONS			0.00	0.00	0.0%
TOTAL, OTHER FINANCING SOURCES/USES (a - b + c - d + e)			0.00	0.00	0.0%

Description	Function Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
•	Function Codes	Object Codes	Unaudited Actuals	Budget	Difference
A. REVENUES					
1) LCFF Sources		8010-8099	0.00	0.00	0.0%
2) Federal Revenue		8100-8299	0.00	0.00	0.0%
3) Other State Revenue		8300-8599	0.00	0.00	0.0%
4) Other Local Revenue		8600-8799	347,232.44	307,167.00	-11.5%
5) TOTAL, REVENUES			347,232.44	307,167.00	-11.5%
B. EXPENDITURES (Objects 1000-7999)					
1) Instruction	1000-1999		0.00	0.00	0.0%
2) Instruction - Related Services	2000-2999		0.00	0.00	0.0%
3) Pupil Services	3000-3999		0.00	0.00	0.0%
4) Ancillary Services	4000-4999		0.00	0.00	0.0%
5) Community Services	5000-5999		0.00	0.00	0.0%
6) Enterprise	6000-6999		0.00	0.00	0.0%
7) General Administration	7000-7999		285,013.51	266,425.00	-6.5%
8) Plant Services	8000-8999		0.00	0.00	0.0%
9) Other Outgo	9000-9999	Except 7600- 7699	0.00	0.00	0.0%
10) TOTAL, EXPENDITURES			285,013.51	266,425.00	-6.5%
C. EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES BEFORE OTHER FINANCING SOURCES AND USES (A5 - B10)			62,218.93	40,742.00	-34.5%
D. OTHER FINANCING SOURCES/USES					
1) Interfund Transfers					
a) Transfers In		8900-8929	0.00	0.00	0.0%
b) Transfers Out		7600-7629	0.00	0.00	0.0%
2) Other Sources/Uses					
a) Sources		8930-8979	0.00	0.00	0.0%
b) Uses		7630-7699	0.00	0.00	0.0%
3) Contributions		8980-8999	0.00	0.00	0.0%
4) TOTAL, OTHER FINANCING SOURCES/USES			0.00	0.00	0.0%
E. NET INCREASE (DECREASE) IN FUND BALANCE (C + D4)			62,218.93	40,742.00	-34.5%
F. FUND BALANCE, RESERVES					
1) Beginning Fund Balance					
a) As of July 1 - Unaudited		9791	165,697.83	227,916.76	37.5%
b) Audit Adjustments		9793	0.00	0.00	0.0%
c) As of July 1 - Audited (F1a + F1b)			165,697.83	227,916.76	37.5%

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File: Fund-B, Version 8

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Description	Function Codes	Object Codes	2023-24 Unaudited Actuals	2024-25 Budget	Percent Difference
d) Other Restatements		9795	0.00	0.00	0.0%
e) Adjusted Beginning Balance (F1c + F1d)			165,697.83	227,916.76	37.5%
2) Ending Balance, June 30 (E + F1e)			227,916.76	268,658.76	17.9%
Components of Ending Fund Balance					
a) Nonspendable					
Revolving Cash		9711	0.00	0.00	0.0%
Stores		9712	0.00	0.00	0.0%
Prepaid Items		9713	1,800.00	0.00	-100.0%
All Others		9719	0.00	0.00	0.0%
b) Restricted		9740	0.00	0.00	0.0%
c) Committed					
Stabilization Arrangements		9750	0.00	0.00	0.0%
Other Commitments (by Resource/Object)		9760	0.00	0.00	0.0%
d) Assigned					
Other Assignments (by Resource/Object)		9780	0.00	0.00	0.0%
e) Unassigned/Unappropriated					
Reserve for Economic Uncertainties		9789	0.00	0.00	0.0%
Unassigned/Unappropriated Amount		9790	226,116.76	268,658.76	18.8%

Education Technology JPA Fresno County

Unaudited Actuals General Fund Exhibit: Restricted Balance Detail

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Resource	Description	2023-24 Unaudited Actuals	2024-25 Budget
Total, Restricted Balance		0.00	0.00